



Over the past year, Macnaught has undertaken a complete review of our meter business from top to bottom. We have made a number of changes to manufacturing that will help us to dramatically improve our service over the coming months. We have also made very significant investments in our manufacturing capabilities, bringing nearly 100% of our machining into our own factory in Sydney. This has given us full control over our quality and additional flexibility in manufacturing capacity and has lessened the impact of peaks in order volume on our production.

On May 1st, we will be completely redefining the Macnaught Flowmeter product line. We have made a decision to focus our resources on those applications where our technology offers the maximum value to customers. All of our meter products have been segmented into product lines designed to suit applications that are ideally suited to oval gear flowmeters.

Our new segmented product lines reflect a new focus on applications. We have identified a number of application areas where we have significant technical advantages over competitive technologies. These application groups are now featured in our new sales brochures. Rather than presenting a catalog that encompasses our full product range, we have developed four product brochures that are limited to those products that are suitable for specific groups of fluids.

In these brochures, our primary focus has been to make our products easier to select. You will find that all of the brochures focus on applications where oval gear meters are ideally suited. The four product groups include:



[Download Fuel & Oil Brochure](#)



[Download Solvent brochure](#)



[Download
Corrosive Chemicals
brochure](#)



[Download
Industrial brochure](#)

As part of the simplification process, our old part numbering system has been replaced by a simpler, more intuitive system. Our meter models are now identified by product group, and then according to their nominal size in mm. There are no longer options for materials of construction, as each product group features a fixed combination of body, rotor, and o-ring materials that are ideal for the applications they are intended for.

All accessories are then sold separately. Items such as digital displays, batch controllers, and strainers are all sold separately rather than being included in meter part numbers. I have attached a copy of each of these new brochures for your review and comment.

In addition to these brochures, we are also developing technical specification sheets for each individual meter. These sheets are intended to be used as an attachment to all quotations as they include all of the relevant technical information on each individual product. Unlike our previous catalogue, these spec sheets include only information relevant to the specific referenced part number and should provide comprehensive information for the application, installation, and available accessories for each individual product.

[Download the technical sheets](#)



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